

WHEN IT COMES TO FINANCING OPTIONS FOR YOUR DEALERSHIP, THE DIFFERENCES REALLY ADD UP.

Operating strictly with cash can be limiting and local banks and traditional financial institutions don't have additional resources available to help you run your business. NextGear Capital specializes in helping independent dealers succeed with floor plans that include dedicated support, tools and resources to help you run the most efficient and profitable dealership possible. Here are some things you're missing out on without a floor plan:

FLEXIBILITY



WHEN YOUR CASH ISN'T TIED UP IN INVENTORY YOU CAN USE YOUR FUNDS TO:

- Experiment with different types of vehicles to grow your client base.
- Invest in technology such as digital retailing or market insight tools to drive more online shoppers and ensure your lot has the vehicles they want.
- Make needed improvements to your dealership.
- Expand your staff.
- Cover overhead costs.
- And much more!

ACCOUNT MANAGEMENT



YOU WON'T GET TOOLS TO HELP MANAGE YOUR DAILY OPERATIONS FROM TRADITIONAL FINANCIAL INSTITUTIONS. NEXTGEAR CAPITAL'S ACCOUNT PORTAL* PROVIDES REAL-TIME ACCOUNT OVERVIEWS THAT OFFER VITAL INFORMATION SUCH AS:

- Analytics
- Transparent auditing details
- Title management
- Payment history
- Vehicle valuations
- Reporting
- And much more!

TAILORED FINANCING*



NEXTGEAR CAPITAL UNDERSTANDS BETTER THAN ANYONE ELSE THAT THE NEEDS OF EVERY DEALER ARE DIFFERENT AND CHANGE OVER TIME. THAT'S WHY YOU CAN CHOOSE A VARIETY OF FLOOR PLAN OPTIONS SO YOU CAN SELECT THE ONE THAT BEST FITS YOUR BUSINESS SUCH AS:

- **Flex Pricing** – Designed for cash-sensitive dealers who may be looking to acquire more inventory or make improvements around their dealership.
- **First Gear** – Tailored specifically to new dealers.
- **Tiered Pricing Program** – For dealers who specialize in carrying lower-priced inventory. Floor plan fees are based on a vehicle's purchase price.
- **And much more!**

EXPERT CLIENT SUPPORT



ONCE YOUR FLOOR PLAN HAS BEEN APPROVED, YOU'LL HAVE ACCESS TO A KNOWLEDGEABLE SUPPORT TEAM WHO CAN:

- Inform you of trends in your market.
- Help you find solutions to challenges you're facing and answer questions about the industry or your business.
- Identify factors limiting your success.
- Plan for future enhancement.
- Maximize your profits.

NEXTGEAR CAPITAL'S FLOOR PLANS ARE MORE THAN JUST ADDITIONAL CASH FLOW.

They provide independent dealers with tools, resources and support to help them maximize their potential.