

Smart Solutions

from Cox Automotive*

Here's how you can **navigate and thrive** in a volatile used car market with the top tools in the industry.



25%

THE AVERAGE VEHICLE PRICE HAS INCREASED ALMOST 25% SINCE A YEAR AGO!**

You can use inventory tools like Manheim Express to find quality vehicles at the best value to gain a competitive edge.



DEALERTRACK CAN HELP YOU LOCATE INVENTORY, from pickup trucks to specialty, so you can keep up with high customer demand.



Once you find the inventory you need, when you use Ready Logistics to transport your vehicles, **YOU CAN PUT YOUR TRANSPORTATION FEES ON YOUR NEXTGEAR CAPITAL FLOOR PLAN***.**



64%

DID YOU KNOW, 64% OF CAR SHOPPERS** WANT MORE OF THE BUYING PROCESS TO HAPPEN ONLINE?** Dealer.com can help you create a seamless online experience.



You can access up-to-date market data from vAuto and Kelly Blue Book to access current pricing and market trends in your area.

*Certain conditions apply. All rights reserved. Such separate offerings are subject to separate terms and conditions by those other providers.

**Fortune, September 17, 2021, The Latest Index Report Shows Rising Used Car Prices Have Contributed To Inflation, <https://fortune.com/2021/09/17/manheim-index-report-high-used-car-prices-us-inflation>

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****February 3, 2021, As The Car-Buying Process Moves Online, Satisfaction Climbs to an All-Time High,

<https://www.coxautoinc.com/news/as-the-car-buying-process-moves-online-satisfaction-climbs-to-an-all-time-high/>